



Highland RFC (SCIO)

Specific roles and responsibilities for;

Director – Commercial Sponsorship, Fundraising and Philanthropy

The Directors of Commercial Sponsorship and Fundraising are responsible for overseeing all charity and commercial fundraising activities on behalf of the Trustees and club members.

Main Responsibilities and Duties Sponsorship and Fundraising

- In conjunction with the outgoing Sponsorship Trustees, review existing practices and plan to communicate with current club sponsors to advise of personnel changes.
- Create a Sponsorship and Fundraising Plan with a suite of sponsorship and fundraising resources focused on matching the club trading and development plan aspirations with revenue.
- Identify potential funding sources and develop appropriate introduction strategies.
- Develop a database of contacts and communications via the club One Drive.
- Communicate with sponsors to demonstrate acquired funds are being used for the designated purpose.
- Develop relationships with sponsors, grant agencies and strategic partners.
- Submit reports to Trustees meetings.

Philanthropy and Bequests

- Develop a suite of Philanthropic opportunities focused on Corporate Social Responsibility..
- Create a platform to facilitate Philanthropic Bequests and highlighting the potential tax benefits.

How to apply.

Please send your note of interest and/or nomination to the AGM, specifying the vacancy of interest along with details of experience if appropriate and covering letter to secretary@highlandrugbyclub.com by 3 July 2023.

Please contact Roy Dinnes at president@highlandrugbyclub.com if you would like to discuss your nomination and the trustee role in any further detail.